

9月社会消费品零售总额同比+3.2%

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投资要点:

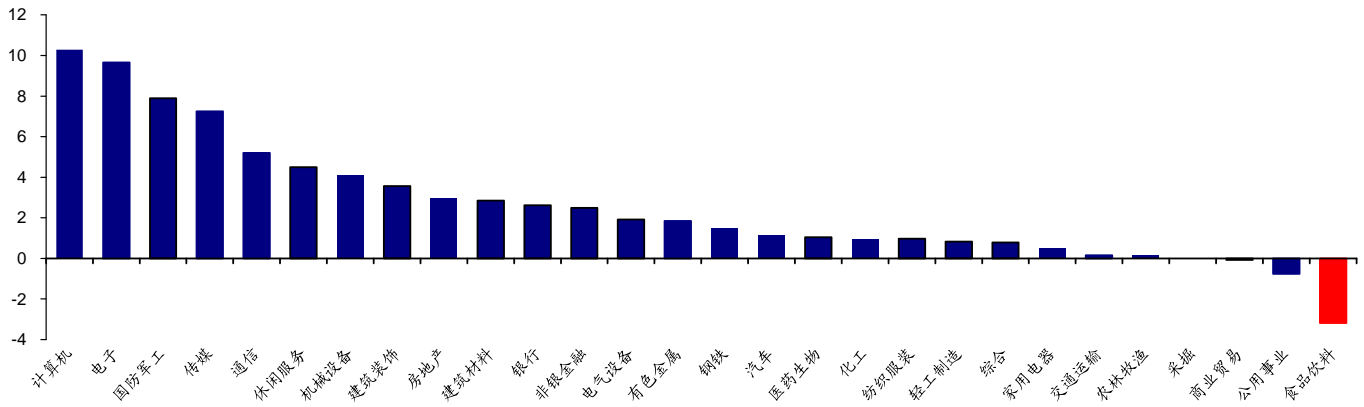
- 板块表现:** 10月14日-10月18日, 大盘指数涨跌幅为+0.91%, 食品饮料指数涨跌幅为-3.18%, 涨跌幅在28个子行业中排名第28。表现前三板块为零食板块(+3.37%)、其他酒类板块(+0.73%)、肉制品板块(-0.09%)。个股涨幅前三为泉阳泉(+9.06%)、莲花控股(+8.79%)、威龙股份(+8.59%)。个股跌幅前三为海天味业(-6.37%)、新乳业(-4.97%)、ST西发(-4.89%)。
- 个股公告:** 【佳隆股份】公司预计24Q1-3归母净利润为1500.00-1700.00万元, 去年同期为-2814.14万元; 其中Q3单季归母净利润为683.00-883.00万元, 去年同期为-3253.87万元。【仲景食品】公司24Q1-3收入同比增长14.21%至8.39亿元, 归母净利润同比增长6.57%至1.49亿元, 其中Q3单季收入同比增长9.57%至3.01亿元, 归母净利润同比减少2.97%至0.49亿元。公司发布24年前三季度利润分配预案, 将向全体股东每10股派发现金红利人民币2元(含税)。
- 行业要闻:** 【啤酒】2024年1-9月, 中国累计进口啤酒量为29.89万千升, 同比下降13.4%; 进口金额为29.36亿元人民币, 同比下降11.7%。其中, 9月中国进口啤酒量为3.55万千升, 同比增长24.5%; 进口金额为3.51亿元人民币, 同比增长17.9%。2024年1-8月, 广东省啤酒产量为343.49万千升, 同比增长1.1%, 其中8月广东省啤酒产量为49.47万千升, 同比增长0.1%。【社零】2024年9月社会消费品零售总额为41112亿元, 同比+3.2%; 餐饮零售额为4417亿元, 同比+3.1%。
- 周观点:** 我们建议关注需求刚性稳健增长的高端白酒: 贵州茅台、五粮液、泸州老窖, 以及区域市场相对较优、大单品增长势能较强的次高端白酒: 山西汾酒、迎驾贡酒、古井贡酒、今世缘。
- 大众品成本数据跟踪:** 2024年9月调味品/乳制品/啤酒/软饮料成本指数分别环比-3.67%/-1.40%/-4.15%/-1.50%, 同比-15.36%/-9.36%/-14.21%/-6.26%。(1) 生鲜乳: 10月10日生鲜乳平均价为3.13元/公斤, 环比-0.32%, 同比-16.09%。(2) 棕榈油: 10月14日-10月18日棕榈油平均价为9140.33元/吨, 环比+1.73%, 同比+23.1%。(3) 黄豆: 24年10月10日黄豆市场价为4136.3元/吨, 环比持平, 同比-14.85%。(4) 豆粕: 10月14日-10月18日豆粕平均价为3070.63元/吨, 环比-1.39%, 同比-29.55%。(5) 小麦: 10月14日-10月18日小麦现货平均价为2457.96元/吨, 环比+0.42%, 同比-19.4%。(6) 猪肉: 10月14日-10月18日猪肉平均价为24.97元/公斤, 环比-0.18%, 同比+16.53%。(7) 白羽肉鸡: 10月18日白羽肉鸡平均价为7.43元/公斤, 环比+1.23%, 同比+2.06%。(8) 玻璃指数: 10月14日-10月18日玻璃指数收盘均价为1277.22, 环比+5.84%, 同比-22.2%。(9) 聚酯瓶片: 10月14日-10月18日聚酯瓶片华东市场的市场价平均值为6367元/吨, 环比-2.72%, 同比-7.78%。(10) 瓦楞纸: 10月14日-10月18日瓦楞纸市场价平均值为3191元/吨, 环比+0.76%, 同比-9.6%。(11) 大麦: 24年9月进口大麦均价为250美元/吨, 环比-3.47%, 同比-16.67%。
- 风险提示:** 经济增速放缓, 原材料成本上升, 食品安全问题。

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1. 板块表现

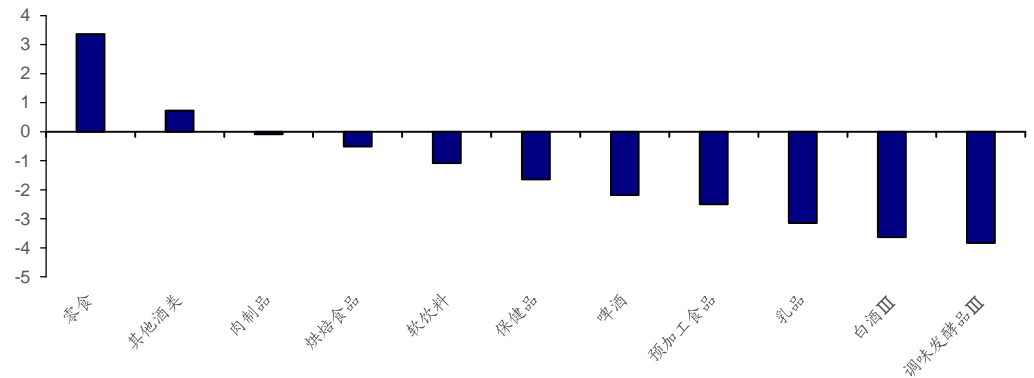
10月14日-10月18日，大盘指数涨跌幅为+0.91%，食品饮料指数涨跌幅为-3.18%，涨跌幅在28个子行业中排名第28。表现前三板块为零食板块(+3.37%)、其他酒类板块(+0.73%)、肉制品板块(-0.09%)。个股涨幅前三为泉阳泉(+9.06%)、莲花控股(+8.79%)、威龙股份(+8.59%)。个股跌幅前三为海天味业(-6.37%)、新乳业(-4.97%)、ST西发(-4.89%)。10月18日食品饮料板块整体估值水平为21.67倍(vs 10月11日22.39倍)。

图1 申万一级行业上周(10月14日-10月18日)涨跌幅(%)：食品饮料涨跌幅排名第28(-3.18%)

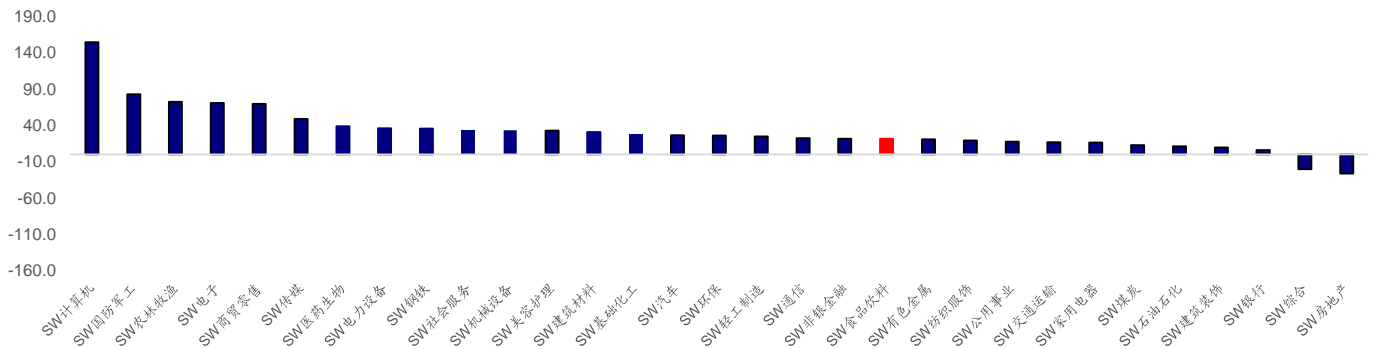


资料来源：Wind, HTI

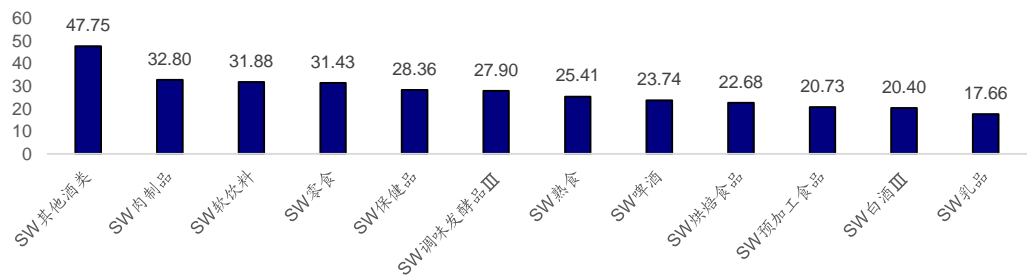
图2 申万食品饮料细分行业上周(10月14日-10月18日)涨跌幅(%)



资料来源：Wind, HTI

图3 申万一级行业市盈率（TTM）倍数情况（2024/10/18）


资料来源：Wind, HTI

图4 申万食品饮料细分行业市盈率（TTM）倍数情况（2024/10/18）


资料来源：Wind, HTI

表 1 上周（10月14日-10月18日）食品饮料板块个股涨跌幅前五

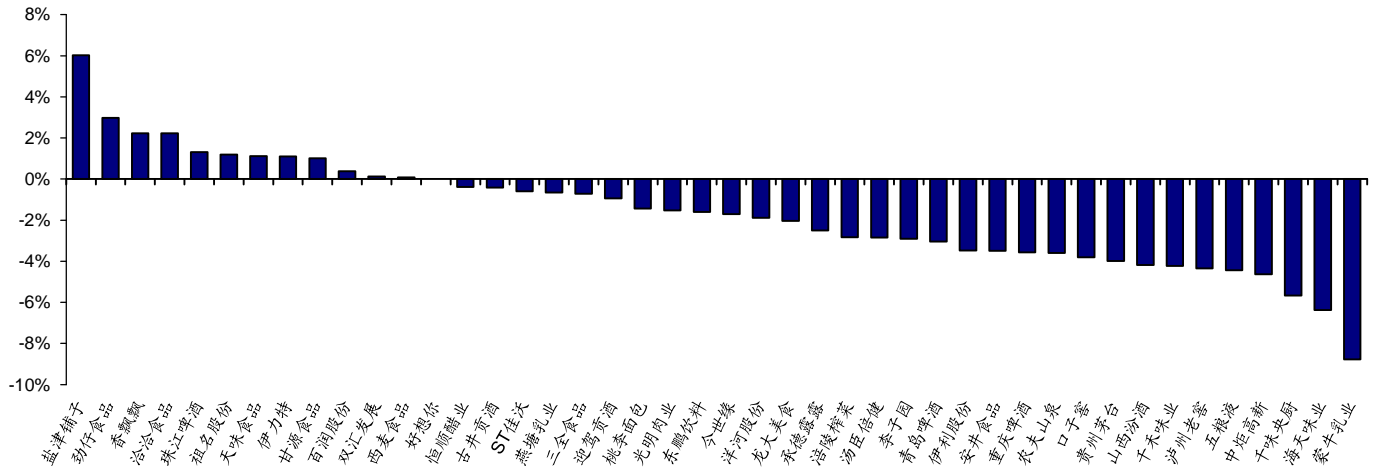
| 排名 | 股票代码 | 股票名称 | 涨跌幅 (%) | 股价 (元) | 总市值 (亿元) |
|------|-----------|------|---------|--------|----------|
| 涨跌前五 | 600189.SH | 泉阳泉 | 9.06 | 8.55 | 61.15 |
| | 600186.SH | 莲花控股 | 8.79 | 4.33 | 77.65 |
| | 603779.SH | 威龙股份 | 8.59 | 10.11 | 33.57 |
| | 603755.SH | 日辰股份 | 7.07 | 24.98 | 24.63 |
| | 600543.SH | 莫高股份 | 6.19 | 6.18 | 19.85 |
| 跌幅前五 | 000858.SZ | 五粮液 | -4.44 | 143.00 | 5550.70 |
| | 600872.SH | 中炬高新 | -4.63 | 21.02 | 164.63 |
| | 000752.SZ | ST西发 | -4.89 | 6.23 | 16.43 |
| | 002946.SZ | 新乳业 | -4.97 | 11.10 | 95.53 |
| | 603288.SH | 海天味业 | -6.37 | 43.09 | 2396.06 |

资料来源：Wind, HTI

注：股价与总市值截止日为10月18日

重点关注公司：泸州老窖、五粮液、双汇发展、三全食品、洋河股份、珠江啤酒、涪陵榨菜、洽洽食品、百润股份、好想你、龙大美食、燕塘乳业、汤臣倍健、光明肉业、重庆啤酒、伊力特、恒顺醋业、贵州茅台、青岛啤酒、中炬高新、伊利股份、千禾味业、海天味业、口子窖、桃李面包、安井食品、盐津铺子、李子园、西麦食品、东鹏饮料、劲仔食品、甘源食品、承德露露、香飘飘、祖名股份。

图5 重点关注公司上周（10月14日-10月18日）涨跌幅



资料来源：Wind, HTI

2. 周观点

我们建议关注需求刚性稳健增长的高端白酒：贵州茅台、五粮液、泸州老窖，以及区域市场相对较优、大单品增长势能较强的次高端白酒：山西汾酒、迎驾贡酒、古井贡酒、今世缘。

白酒板块：我们认为目前处于千元价格带白酒的扩容期，受益于强需求韧性、消费升级和集中度提升，高端白酒有望延续量价齐升；次高端白酒消费场景恢复，收入弹性较强；目前白酒板块估值已经回落到合理区间，我们预计 24 年行业规模有望实现稳健增长。

乳业板块：原奶价格大幅波动导致部分企业退出，市场集中度持续提升，伊利、蒙牛双寡头格局得以巩固，我们认为行业竞争放缓下乳企利润空间有望释放。乳制品行业告别高增长之后，内部分化逐渐凸显，拥有全产业链竞争优势和全球资源整合能力的龙头企业未来增长趋势更为明确。

调味品板块：我们认为，调味品行业成长性、确定性都相对较高：1) 行业格局分散，龙头企业集中度有提升空间；2) 龙头企业区域空白市场仍较大，渠道拓展及深耕空间较大；3) 必需消费品属性+低值低耗的特点使得消费者对价格敏感度低，龙头企业提价能力强。建议关注：1) 治理结构好或者有改善预期、市场化程度高的公司；2) 龙头公司品类丰富与外延并购。建议关注海天味业、中炬高新、天味食品。

餐饮速冻板块：我们认为餐饮速冻行业的景气度较高，随着餐饮逐渐复苏，行业有望重回较快增长。建议关注安井食品、三全食品、千味央厨。

休闲食品板块：我们认为，休闲食品行业具有“小零食，大赛道”的特点，市场规模较大，行业景气度较好。建议关注洽洽食品，劲仔食品。

软饮料板块：我们认为饮料行业长坡厚雪，建议关注相关龙头公司：农夫山泉、李子园，建议关注：东鹏饮料。

3. 公司公告

表 2 上周重点公告汇总 (10月14日-10月18日)

| 行业 | 公司 | 日期 | 公告类型 | 公告内容 |
|-----|------|--------|--------|--|
| 调味品 | 佳隆股份 | 10月14日 | 业绩预告 | 公司预计 24Q1-3 归母净利润为 1500.00-1700.00 万元, 去年同期为-2814.14 万元; 其中 Q3 单季归母净利润为 683.00-883.00 万元, 去年同期为-3253.87 万元。 |
| | 仲景食品 | 10月17日 | 季度报告 | 公司 24Q1-3 收入同比增长 14.21%至 8.39 亿元, 归母净利润同比增长 6.57%至 1.49 亿元, 其中 Q3 单季收入同比增长 9.57%至 3.01 亿元, 归母净利润同比减少 2.97%至 0.49 亿元。 |
| | | | 利润分配方案 | 公司发布 24 年前三季度利润分配预案, 将向全体股东每 10 股派发现金红利人民币 2 元 (含税)。 |

资料来源: 佳隆股份《2024 年前三季度业绩预告》, 仲景食品《2024 年第三季度报告》, 仲景食品《关于 2024 年前三季度利润分配预案的公告》, HTI

4. 行业要闻

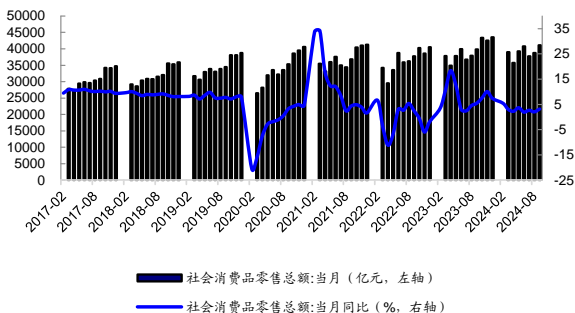
【啤酒】1、24 年 9 月中国进口啤酒量同比增长 24.5%。2024 年 1-9 月, 中国累计进口啤酒量为 29.89 万千升, 同比下降 13.4%; 进口金额为 29.36 亿元人民币, 同比下降 11.7%。其中, 9 月中国进口啤酒量为 3.55 万千升, 同比增长 24.5%; 进口金额为 3.51 亿元人民币, 同比增长 17.9%。**2、24 年 8 月广东省啤酒产量同比增长 0.1%。**2024 年 1-8 月, 广东省啤酒产量为 343.49 万千升, 同比增长 1.1%, 其中 8 月广东省啤酒产量为 49.47 万千升, 同比增长 0.1%。(来源: 中国国际啤酒网)

5. 食品饮料产业信息跟踪

5.1 宏观消费数据

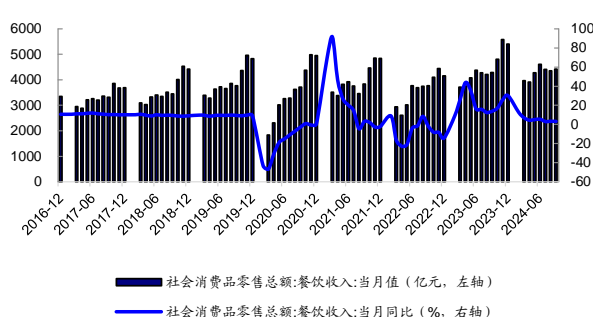
2024 年 9 月社会零售总额为 41112 亿元, 同比增长+3.2%; 餐饮零售额为 4417 亿元, 同比增长+3.1%; CPI 当月同比+0.4%, 环比持平, 其中食品价格同比+3.3%, 环比+0.8%。2024 年 8 月消费者信心指数为 85.8, 同比-0.81%, 环比-0.23%。

图6 社会消费品零售总额 (当月)



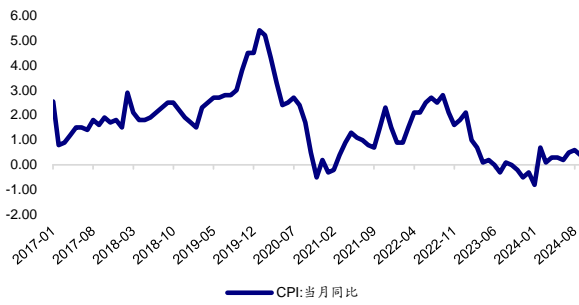
资料来源: Wind, HTI

图7 社会消费品零售总额-餐饮收入 (当月)



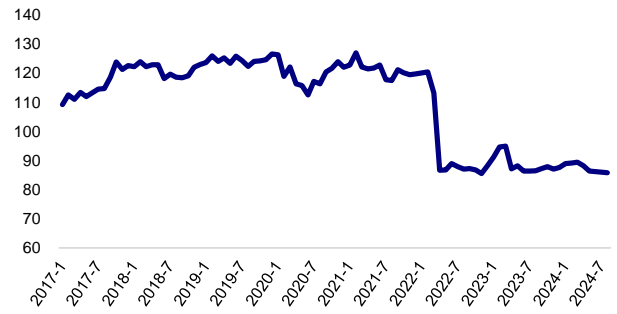
资料来源: Wind, HTI

图8 2017年以来CPI走势 (%)



资料来源: Wind, HTI

图9 消费者信心指数 (月)

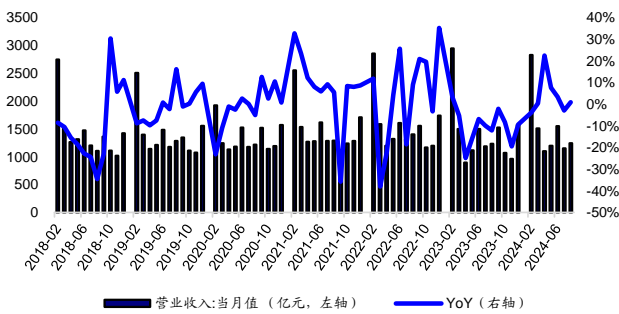


资料来源: Wind, HTI

5.2 酒类数据追踪

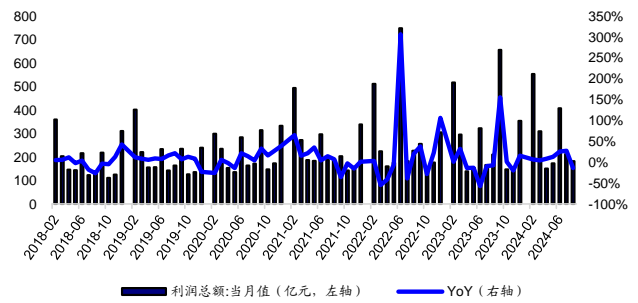
酒、饮料和精制茶制造业行业表现: 2024年1-8月实现营业收入/利润总额10585.5/1993亿元, 分别同比+2.9%/+11.2%, 其中8月实现营业收入/利润总额1244.7/182.6亿元, 分别同比+0.9%/-13.4%。

图10 酒、饮料和精制茶制造业行业营业收入



资料来源: Wind, HTI

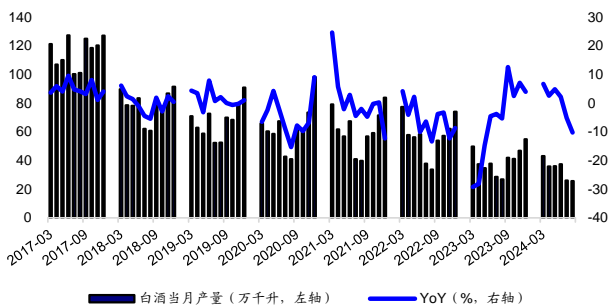
图11 酒、饮料和精制茶制造业行业利润总额



资料来源: Wind, HTI

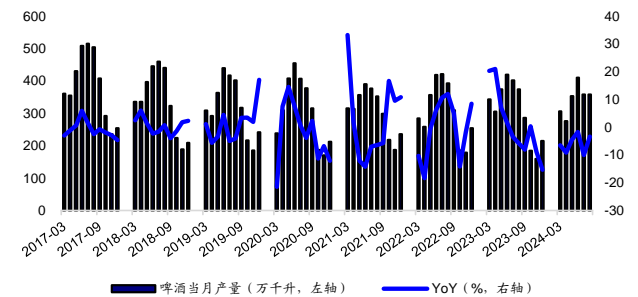
酒类行业产销量: 24年1-8月白酒/啤酒/葡萄酒产量分别为261.9/2637.6/7.4万千升, 同比-2.1%/-1.2%/-6.3%, 其中8月产量分别为25.6/358.5/0.8万千升, 同比-10.2%/-3.3%/-11.1%。

图12 2017年以来白酒当月产量及同比增速



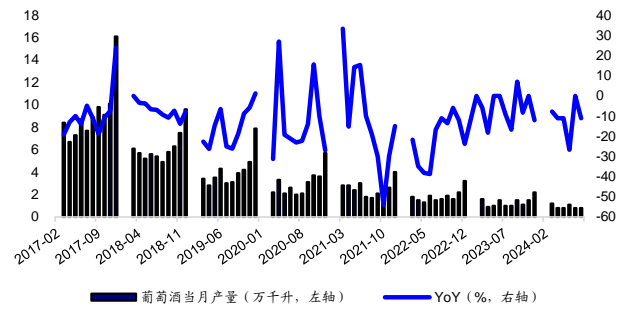
资料来源: Wind, HTI

图13 2017年以来啤酒当月产量及同比增速



资料来源: Wind, HTI

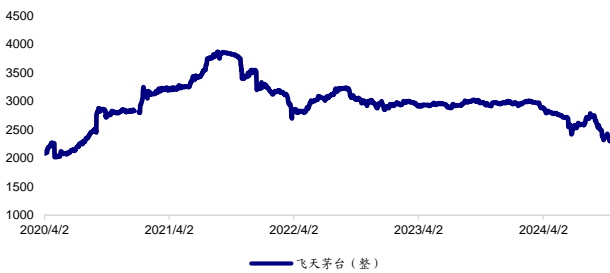
图14 2017年以来葡萄酒当月产量及同比增速



资料来源：Wind, HTI

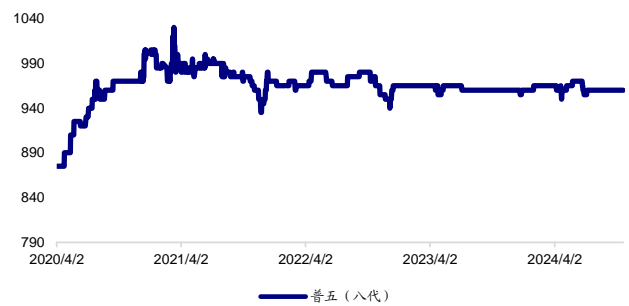
白酒主要产品批价：据“今日酒价”微信公众号，上周箱茅、散茅批价小幅下降，10月20日批价分别为2280、2250元/瓶；普五、国窖1573批价保持稳定，10月20日批价分别为960、860元/瓶。

图15 飞天茅台批价走势（元/瓶）



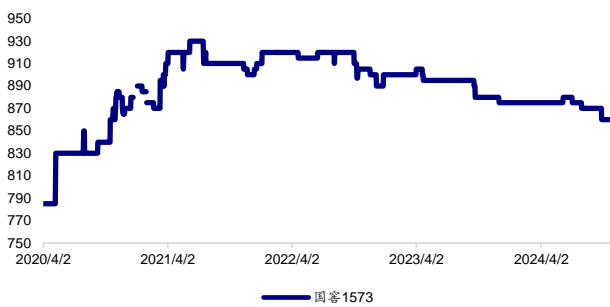
资料来源：今日酒价微信公众号，HTI

图16 普五（八代）批价走势（元/瓶）



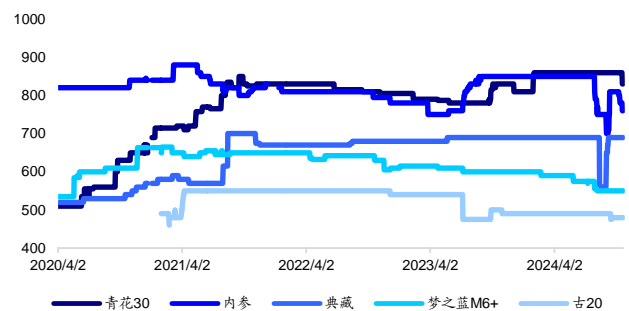
资料来源：今日酒价微信公众号，HTI

图17 国窖1573批价走势（元/瓶）



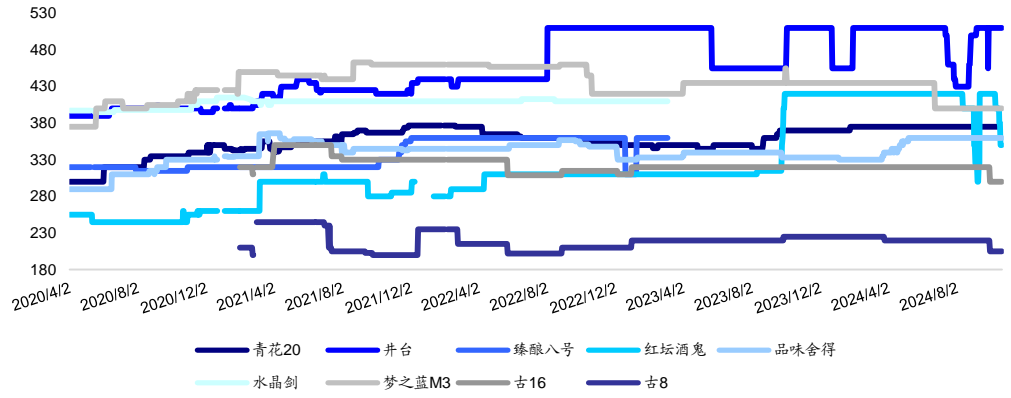
资料来源：今日酒价微信公众号，HTI

图18 其他高端白酒单品批价走势（元/瓶）



资料来源：今日酒价微信公众号，HTI

图19 次高端白酒主要单品批价走势（元/瓶）



资料来源：今日酒价微信公众号，HTI

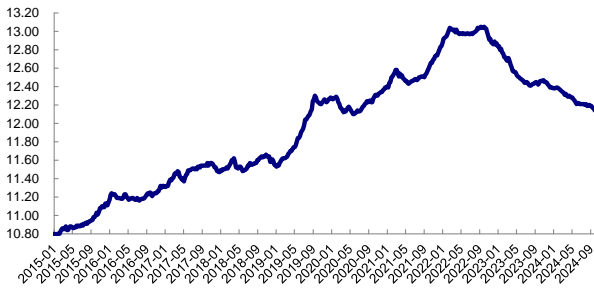
5.3 乳品数据追踪

零售价：2024年10月11日全国牛奶零售价为12.16元/升，环比持平，同比-2.41%；酸奶零售价为15.77元/公斤，环比持平，同比-2.77%；国内/国外品牌婴幼儿奶粉零售价分别为225.62/268.82元/kg，环比-0.24%/-0.10%，同比+1.08%/+0.21%。

成本端：1) 原奶：2024年10月10日生鲜乳平均价为3.13元/公斤，环比-0.32%，同比-16.09%。2) 大包粉：10月15日，全脂/脱脂奶粉价格同比+16.1%/+3.2%，环比-0.2%/-1.8%。

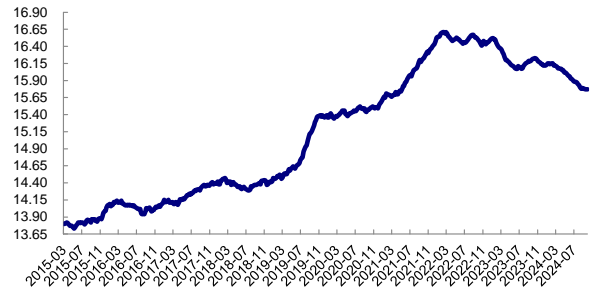
生产端：2024年1-8月全国乳制品产量为1916.8万吨，同比-2.6%。其中，8月全国乳制品产量为256万吨，同比+1.1%。

图20 全国牛奶零售价（元/升）



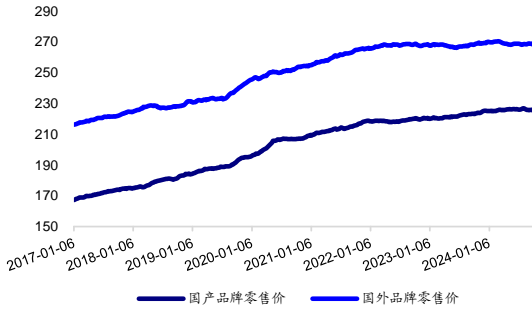
资料来源：Wind，HTI

图21 全国酸奶零售价（元/公斤）



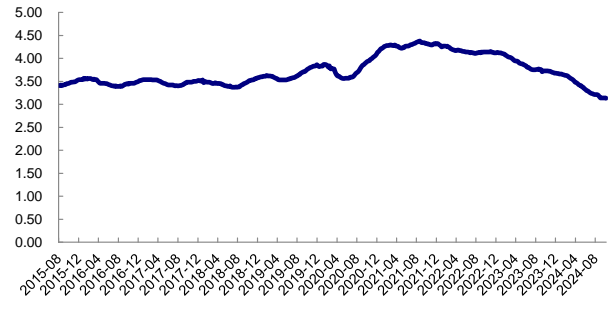
资料来源：Wind，HTI

图22 婴幼儿奶粉零售价 (元/公斤)



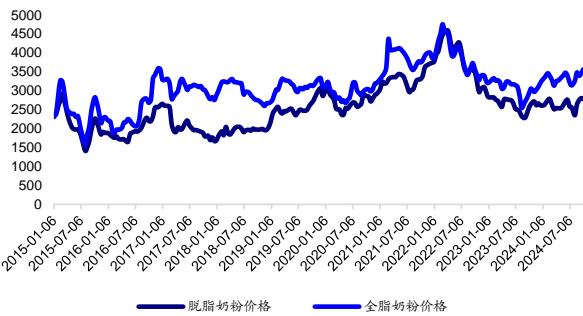
资料来源: Wind, HTI

图23 全国生鲜乳平均价 (元/公斤)



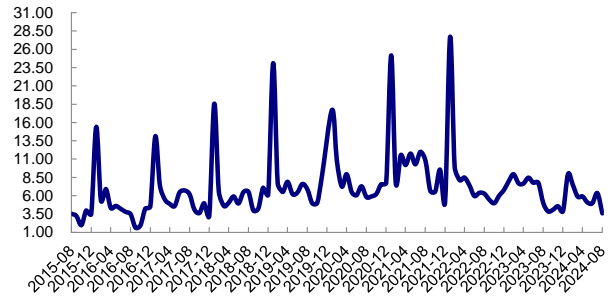
资料来源: Wind, HTI

图24 恒天然奶粉拍卖价 (美元/吨)



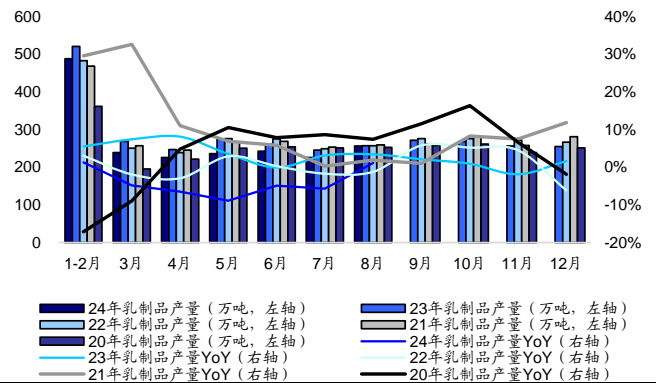
资料来源: GDT 官网, HTI

图25 中国奶粉进口量 (万吨)



资料来源: Wind, HTI

图26 乳制品产量及同比增速



资料来源: Wind, HTI

5.4 大众品成本数据追踪

调味品原材料以白糖、黄豆/豆粕为主，速冻食品、休闲食品原材料主要以棕榈油、白糖、小麦、猪肉、鸡肉等大宗品为主。

棕榈油: 10月14日-10月18日棕榈油平均价为9140.33元/吨，较前一周（10月8日-10月12日）环比+1.73%，较上年同期（23年10月16日-10月20日）同比+23.1%。21年12月16日起，棕榈油平均价呈快速上升趋势，22年6月8日达到峰值16371.67元/吨，此后开始下跌。

黄豆：24年10月10日黄豆市场价为4136.3元/吨，较10月1日环比持平，较上年同期（23年10月31日）同比-14.85%。21年11月20日，黄豆市场价达到小峰值，此后呈下降趋势，22年1月31日后又有所反弹，22年5月31日之后又开始下降。

豆粕：10月14日-10月18日豆粕平均价为3070.63元/吨，较前一周（10月8日-10月12日）环比-1.39%，较上年同期（23年10月16日-10月20日）同比-29.55%。21年12月1日起豆粕价格迅速上涨，从3426.29元/吨上涨至22年3月23日的5222.00元/吨，随即回落至22年7月22日的4077.71元/吨，然后再次上涨至22年11月10日的5699.71元/吨，然后又逐渐下降。

小麦：10月14日-10月18日小麦现货平均价为2457.96元/吨，较前一周（10月8日-10月12日）环比+0.42%，较上年同期（23年10月16日-10月20日）同比-19.4%。自21年1月起，小麦价格呈现上行态势，从21年1月4日的2471.11元/吨增至22年4月24日的3306.11元/吨，然后又回落至22年9月23日的3095.56元/吨，此后又逐渐上涨至22年12月2日的3254.44元/吨，此后又逐渐下降。

猪肉：10月14日-10月18日猪肉平均价为24.97元/公斤，较前一周（10月8日-10月12日）环比-0.18%，较上年同期（23年10月16日-10月20日）同比+16.53%。自21年1月起，猪肉价格连续下跌，从21年1月18日的47.64元/公斤下跌至21年10月12日的17.53元/公斤，22年3月起价格快速上涨至22年11月，此后又开始下降。

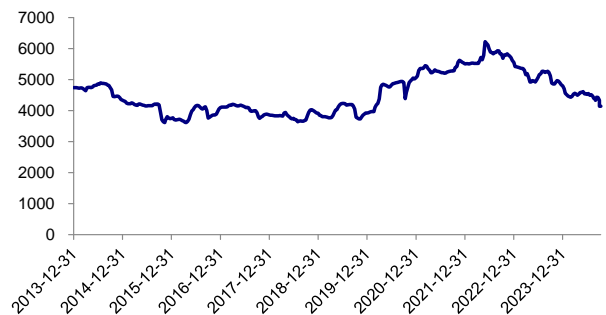
鸡肉：10月18日白羽肉鸡平均价为7.43元/公斤，较10月11日环比+1.23%，较上年同期（23年10月20日）同比+2.06%。

图27 全国棕榈油均价（元/吨）



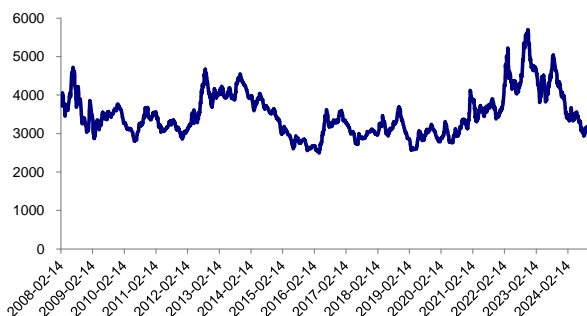
资料来源：Wind，HTI

图28 全国黄豆市场价（元/吨）



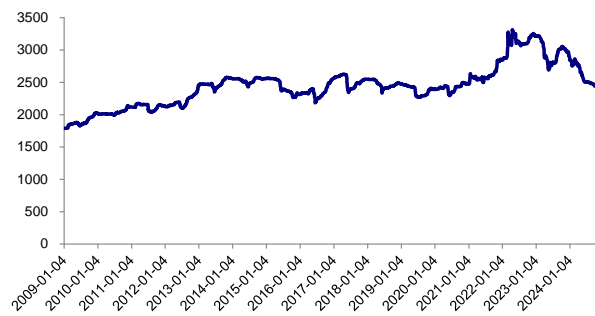
资料来源：Wind，HTI

图29 豆粕现货价（元/吨）



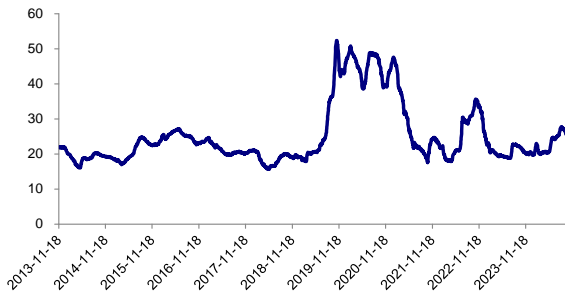
资料来源：Wind，HTI

图30 小麦现货平均价（元/吨）



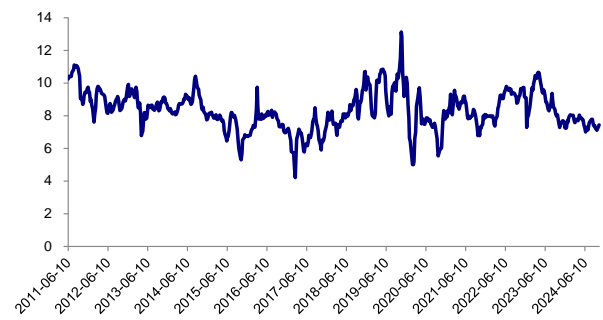
资料来源：Wind，HTI

图31 猪肉平均批发价（元/公斤）



资料来源：Wind, HTI

图32 白羽肉鸡生产区平均价（元/公斤）



资料来源：Wind, HTI

啤酒/软饮料成本受玻璃、聚酯瓶片、瓦楞纸等包材价格影响较大，其中啤酒原材料以大麦为主。

玻璃：10月14日-10月18日玻璃指数收盘均价为1277.22，较前一周（10月8日-10月11日）环比+5.84%，较上年同期（23年10月16日-10月20日）同比-22.2%。21年7月22日玻璃指数收盘价达到峰值3033.27，此后呈下降趋势。

聚酯瓶片：10月14日-10月18日聚酯瓶片华东市场的市场价平均值为6367元/吨，较前一周（10月8日-10月12日）环比-2.72%，较上年同期（23年10月16日-10月20日）同比-7.78%。20年11月9日聚酯瓶片华东市场的市场价到达最低点4680.00元/吨，此后价格逐步回升，22年6月9日后再次下降。

瓦楞纸：10月14日-10月18日瓦楞纸市场价平均值为3191元/吨，较前一周（10月8日-10月12日）环比+0.76%，较上年同期（23年10月16日-10月20日）同比-9.6%，自21年11月以来价格呈下跌趋势。

大麦：24年9月进口大麦均价为250美元/吨，环比-3.47%，同比-16.67%，自20年9月以来价格呈先升后降趋势。

图33 玻璃指数收盘价

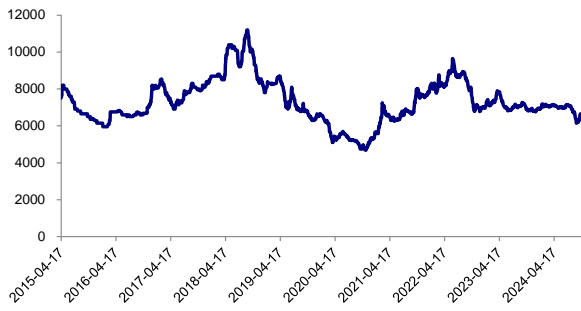


资料来源：Wind, HTI

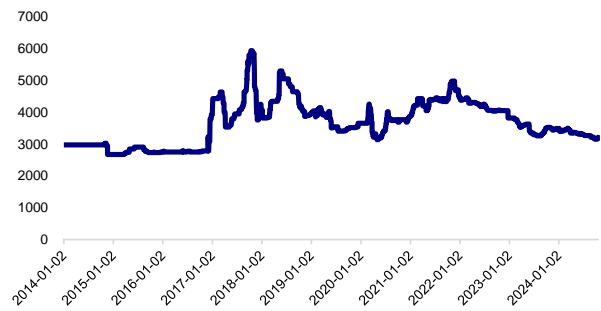
图34 玻璃期货收盘价（元/吨）



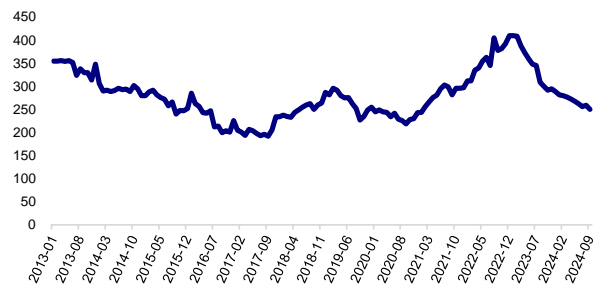
资料来源：Wind, HTI

图35 聚酯瓶片华东市场价 (元/吨)


资料来源: Wind, HTI

图36 全国瓦楞纸市场价 (元/吨)


资料来源: Wind, HTI

图37 进口大麦均价 (美元/吨)


资料来源: Wind, HTI

5.5 重点子行业成本指数趋势

2024年9月重点子行业原材料及包材成本变化趋势如下:

调味品: 大豆/白砂糖/塑料瓶/玻璃瓶价格分别环比-0.36%/-1.75%/-8.23%/-13.45%，同比-15.68%/-17.65%/-12.09%/-34.97%，行业成本指数环比-3.67%，同比-15.36%。

乳制品: 原奶/纸箱价格分别环比-1.88%/-1.87%，同比-15.87%/-6.06%，行业成本指数环比-1.40%，同比-9.36%。

啤酒: 玻璃瓶/纸箱/大麦/铝罐价格分别环比-13.45%/-1.87%/-4.22%/+4.21%，同比-34.97%/-6.06%/-17.88%/+10.95%，行业成本指数环比-4.15%，同比-14.21%。

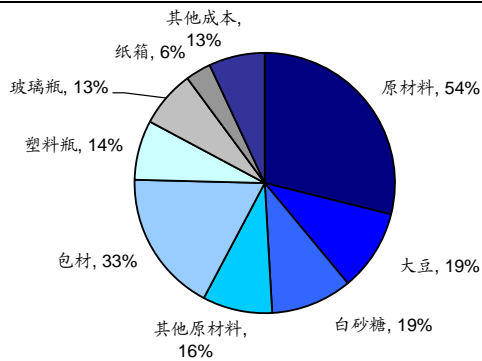
软饮料: PET/纸箱/白砂糖/果汁价格分别环比-8.23%/-1.87%/-1.75%/+5.22%，同比-12.09%/-6.06%/-17.65%/+8.25%，行业成本指数环比-1.50%，同比-6.26%。

表 3 2024 年 9 月重点子行业成本指数趋势

| 子行业 | 重要原材料及包材价格走势 | | | | 成本指数 走势 |
|-------------|---------------|---------------|---------------|---------------|------------|
| | 原材料/包材 1 | 原材料/包材 2 | 原材料/包材 3 | 原材料/包材 4 | |
| 环比情况 | | | | | |
| 调味品 | 大豆 (-0.36%) | 白砂糖 (-1.75%) | 塑料瓶 (-8.23%) | 玻璃瓶 (-13.45%) | -3.67% |
| 乳制品 | 原奶 (-1.88%) | 纸箱 (-1.87%) | | | -1.40% |
| 啤酒 | 玻璃瓶 (-13.45%) | 纸箱 (-1.87%) | 大麦 (-4.22%) | 铝罐 (+4.21%) | -4.15% |
| 软饮料 | PET (-8.23%) | 纸箱 (-1.87%) | 白砂糖 (-1.75%) | 果汁 (+5.22%) | -1.50% |
| 同比情况 | | | | | |
| 调味品 | 大豆 (-15.68%) | 白砂糖 (-17.65%) | 塑料瓶 (-12.09%) | 玻璃瓶 (-34.97%) | -15.36% |
| 乳制品 | 原奶 (-15.87%) | 纸箱 (-6.06%) | | | -9.36% |
| 啤酒 | 玻璃瓶 (-34.97%) | 纸箱 (-6.06%) | 大麦 (-17.88%) | 铝罐 (+10.95%) | -14.21% |
| 软饮料 | PET (-12.09%) | 纸箱 (-6.06%) | 白砂糖 (-17.65%) | 果汁 (+8.25%) | -6.26% |

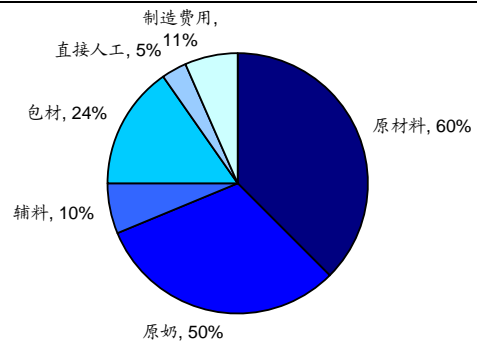
资料来源: Wind, HTI 测算

图38 调味品行业成本指数结构假设



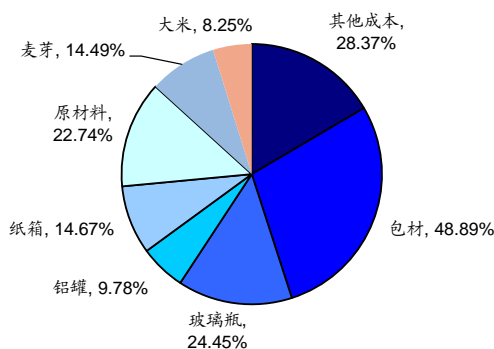
资料来源: HTI 测算

图39 乳制品行业成本指数结构假设



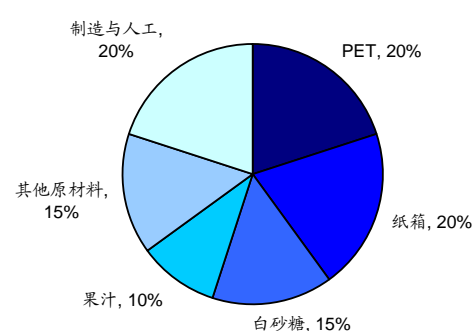
资料来源: HTI 测算

图40 啤酒行业成本指数结构假设

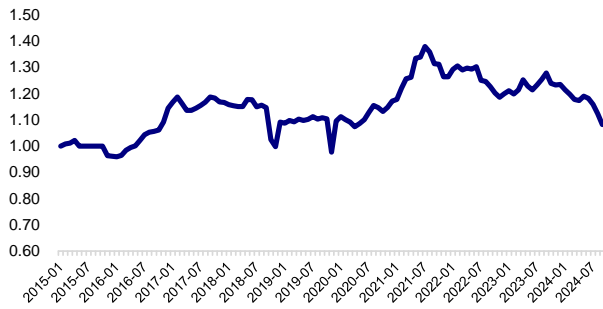


资料来源: HTI 测算

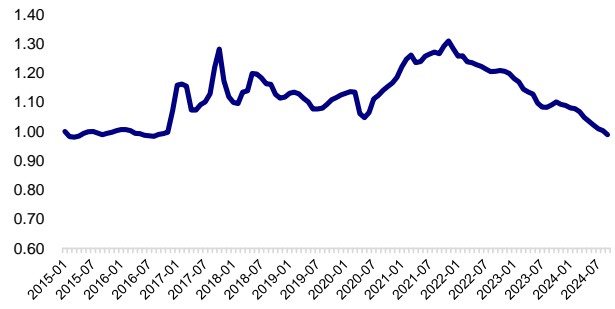
图41 软饮料行业成本指数结构假设



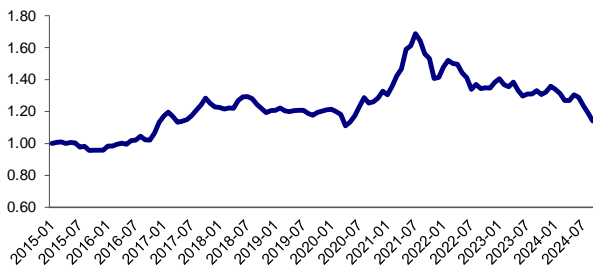
资料来源: HTI 测算

图42 调味品行业成本指数走势


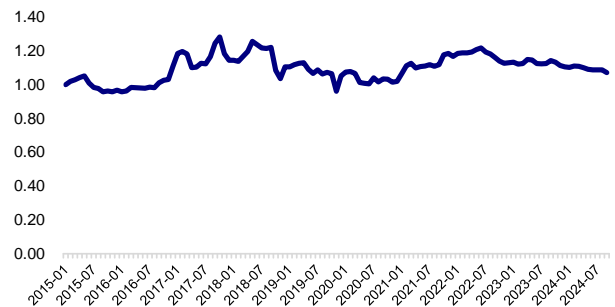
资料来源：Wind，HTI 测算

图43 乳制品行业成本指数走势


资料来源：Wind，HTI 测算

图44 啤酒行业成本指数走势


资料来源：Wind，HTI 测算

图45 软饮料行业成本指数走势


资料来源：Wind，HTI 测算

6. 大事提醒

表 4 大事提醒（10月21日-10月25日）

| | 10/21 | 10/22 | 10/23 | 10/24 | 10/25 |
|--------------|-------|-------|-------|---------------|-------|
| 股东大会召开 | - | - | - | 桂发祥、莫高股份、良品铺子 | - |
| 股东大会互联网投票起始 | - | - | - | - | - |
| 股东大会现场会议登记起始 | 交大昂立 | - | 莫高股份 | 安琪酵母 | - |

资料来源：Wind，HTI

7. 风险提示

经济增速放缓，原材料成本上升，食品安全问题。

APPENDIX 1

Summary

Investment Highlights:

Sector Performance: From October 14 to October 18, the main index rose by 0.91%, while the food and beverage index fell by 3.18%, ranking 28th among 28 sub-industries. Top-performing sectors were snacks (+3.37%), other liquors (+0.73%), and meat products (-0.09%). Top stock gainers were Jilin Quanyangquan Co.,Ltd (+9.06%), Lotus Health Group (+8.79%), and Weilong Grape Wine Co., Ltd (+8.59%). Top decliners were Foshan Haitian Flavouring & Food (-6.37%), New Hope Dairy (-4.97%), and ST Xifa (-4.89%).

Stock Announcements: [Guangdong Jialong Food] expects Q1-3 net profit attributable to shareholders to be RMB 15.00-17.00 million, compared to -RMB 28.14 million last year; Q3 net profit is RMB 6.83-8.83 million, compared to -RMB 32.54 million last year. [Zhongjing Food Co., Ltd.] Q1-3 revenue grew 14.21% YoY to RMB 839 million, net profit rose 6.57% YoY to RMB 149 million; Q3 revenue grew 9.57% YoY to RMB 301 million, net profit decreased 2.97% YoY to RMB 49 million. The company plans to distribute a cash dividend of RMB 2 per 10 shares (tax included) for the first three quarters of 2024.

Industry News: [Beer] From January to September 2024, China imported 298,900 kiloliters of beer, down 13.4% YoY; import value was RMB 2.94 billion, down 11.7% YoY. In September, beer imports were 35,500 kiloliters, up 24.5% YoY; import value was RMB 351 million, up 17.9% YoY. From January to August 2024, Guangdong's beer production was 3.43 million kiloliters, up 1.1% YoY; August production was 494,700 kiloliters, up 0.1% YoY. [Retail] In September 2024, total retail sales of consumer goods were RMB 4.11 trillion, up 3.2% YoY; catering sales were RMB 441.7 billion, up 3.1% YoY.

Weekly View: We prefer the high-end Chinese baijiu with stable demand growth: Kweichow Moutai, Wuliangye Yibin, Luzhou Laojiao, and strong regional brands: Shanxi Xinghuacun Fen Wine Factory, Anhui Yingjia Distillery, Anhui Gujing Distillery Company, Jiangsu King's Luck.

Mass Product Cost Tracking: In September 2024, cost indices for condiments/dairy/beer/soft drinks were -3.67%/-1.40%/-4.15%/-1.50% MoM, -15.36%/-9.36%/-14.21%/-6.26% YoY. (1) Fresh milk: October 10 average price was RMB 3.13/kg, -0.32% MoM, -16.09% YoY. (2) Palm oil: October 14-18 average price was RMB 9140.33/ton, +1.73% MoM, +23.1% YoY. (3) Soybeans: October 10 market price was RMB 4136.3/ton, unchanged MoM, -14.85% YoY. (4) Soybean meal: October 14-18 average price was RMB 3070.63/ton, -1.39% MoM, -29.55% YoY. (5) Wheat: October 14-18 average spot price was RMB 2457.96/ton, +0.42% MoM, -19.4% YoY. (6) Pork: October 14-18 average price was RMB 24.97/kg, -0.18% MoM, +16.53% YoY. (7) White feather broiler: October 18 average price was RMB 7.43/kg, +1.23% MoM, +2.06% YoY. (8) Glass index: October 14-18 average closing price was 1277.22, +5.84% MoM, -22.2% YoY. (9) Polyester bottle chips: October 14-18 East China market average price was RMB 6367/ton, -2.72% MoM, -7.78% YoY. (10) Corrugated paper: October 14-18 average market price was RMB 3191/ton, +0.76% MoM, -9.6% YoY. (11) Barley: September 2024 import average price was USD 250/ton, -3.47% MoM, -16.67% YoY.

Risk Warning: Economic growth slowdown, rising raw material costs, food safety issues.

附录 APPENDIX

重要信息披露

本研究报告由海通国际分销，海通国际是由海通国际研究有限公司(HTIRL)，Haitong Securities India Private Limited (HSIPL)，Haitong International Japan K.K. (HTIJKK)和海通国际证券有限公司(HTISCL)的证券研究团队所组成的全球品牌，海通国际证券集团(HTISG)各成员分别在其许可的司法管辖区内从事证券活动。

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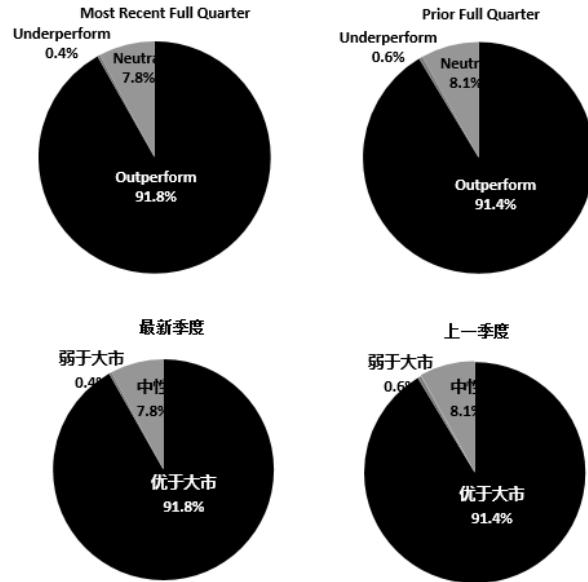
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Ratings Distribution



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|-------------|-------|------------|------|
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各地股票基准指数：日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100; 其他所有中国概念股 – MSCI China.

Haitong International Equity Research Ratings Distribution, as of September 30, 2024

Outperform Neutral Underperform

| | | (hold) | |
|------------------------------|-------|--------|------|
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